



# Joseph McMurry

McMurry Group– at eXp Realty

## How To Transition From Employee To Entrepreneur

Joseph McMurry

- Knowing when the cost of staying is greater than the cost of moving on
- Overcoming the fears and beliefs blocking your opportunity
- Gaining the clarity that will allow you to step into your greatness

Respected, admired, second to none, caring, and 'go to' expert are just some of the accolade titles used by both industry peers and client's when referring to Joseph McMurry.

As a top-producing real estate professional, coach, mentor, and giver, Joseph is often sought after for his industry wisdom and 'Always Put the Needs of Others First' mindset, consistently garnering Joseph the title of **TRUSTED**.

As team leader for the highly-successful McMurry Group, at eXp Realty, Joseph delivers a hands-on approach whether coaching team members on how to deliver the ultimate client experience or when providing that same ultimate experience when working directly with his clients.

As a top-tier real estate business professional Joseph has garnered millions upon millions of dollars in sales and is constantly ranked amongst the top 1% of real estate agents nationwide.

Joseph began his career with 8 years of working his way up through the traditional brokerage setting, in mortgage operations, where he quickly discovered the necessity for developing clear and effective communication skills. During his early learning days, Joseph not only learned the systems and skills of the trade, but more importantly, observed why most real estate agents struggle to reach their full income earnings potential and achieve the goals and objectives that change lives.

As a sought-after speaker, Joseph has presented on hundreds of stages, connecting with thousands of listeners, not only on business building skills, but also on how to live and deliver on the givers mindset.

Transitioning from employee to entrepreneur Joseph made the leap to independence, launching his own team, redefining the statement trusted and respected real estate agency, on his own terms.

Joseph will share his years of experience and expertise on 'How to Transition from Employee to Entrepreneur,' that now fuels his passion for working with real estate agents and other forward thinking business professionals on how to effectively evaluate their next move with the clarity, confidence, and conviction, that changes lives.